



**Boat Sales Activity
Washington State
4th. Quarter - 2007**



Source of Sales	2007								2006		2006 & 2007 Comparison			
	October		November		December		4th. Quarter Total		4th. Quarter Total		4th. Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	225	\$14,606,539	129	\$9,973,648	89	\$5,564,154	443	\$30,144,341	525	\$29,448,279	-82	-15.6%	696,061	2.4%
New Import *	102	\$5,706,678	70	\$1,684,120	45	\$2,837,690	217	\$10,228,487	259	\$10,035,278	-42	-16.2%	193,209	1.9%
Used Dealer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Dealer Import	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Private	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Import **	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
In-Migrant ***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total	327	\$20,313,217	199	\$11,657,768	134	\$8,401,843	660	\$40,372,828	784	\$39,483,558	-124	-15.8%	889,271	2.3%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program